

PRESS RELEASE

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Santa Clara Court
1412, Ahmadu Bello Way
Victoria Island
Lagos
Nigeria



Guaranty Trust Assurance plc

GTAssur Makes Strong Start To The Year.

Guaranty Trust Assurance plc today reported a Gross Premium Income of N4.35 billion for the three months ended March 31 2011. "This result represents a 17% increase in Gross Premium for the same period in 2010" commented Rashidat Adebisi, the Chief Financial Officer.

"Our performance in the first quarter of the year was the result of strong contributions across all lines of business. The renewal ratio recorded an increased patronage from our existing institutional customers which shows clear indications of the confidence they and their brokers have in our ability to continually deliver world class risk management and underwriting services".

Underwriting Profit for the company increased from N337 million in Q1 2010 to N430 million for the same period in 2011 representing a 28% increase. Commenting on the Profit before Tax performance of the company, Rashidat Adebisi mentioned; "We continue to record strong growth in our core business of risk underwriting despite the challenges of the economic environment. These challenges however have hampered growth in our investment management activities and have led to the reduction in our Profit Before Tax (PBT). Net Investment Income for the quarter was N79 million, down 82% from N433 million in Q1 2010. This sharp decline thus affected our PBT figure which was N263 million against N506 million in Q1 2010. We however expect the investment income to improve appreciably in the rest of the year."

When asked to comment on the outlook for the Company for the second quarter of 2011, the Chief Client Officer, Tosin Runsewe responded, "Our Gross Premium Income in the first quarter is equivalent to 58% of the full year Gross Premium Income for 2010 so we are on a strong growth trajectory for the year. We have set our focus on achieving profitable growth in key market and product segments while capitalizing on opportunities that we foresee during the year. In the first quarter of the year, we laid the foundations for many of our strategic imperatives for 2011, the dividends of which will become apparent as the year progresses. Our commitment to the aggressive expansion of our retail business for example still remains strong and we have forged new partnerships and deepened existing relationships for the distribution of our retail products. Our participation on key institutional accounts also looks promising going forward so I am optimistic about the growth we will achieve for the year."

| Profit & Loss Statement Highlights | Group | Group | Growth |
|------------------------------------|-----------|-----------|--------|
| | 2011 Q1 | 2010 Q1 | |
| | N'000 | N'000 | % |
| Gross Premium Income | 4,349,127 | 3,708,165 | 17% |
| Gross Premium Earned | 1,515,903 | 1,301,217 | 16% |
| Premium Earned | 892,122 | 760,494 | 17% |
| Net Claims Incurred | 315,426 | 326,368 | -3% |
| Underwriting Profit | 429,823 | 336,840 | 28% |
| Investment Income | 79,032 | 433,368 | -82% |
| Operating Expenses | 287,909 | 270,416 | 6% |
| Profit before Tax | 263,963 | 506,032 | -48% |
| Profit after Tax | 170,895 | 380,285 | -55% |

| Balance Sheet Highlights | Group | Group | Growth |
|--------------------------|------------|------------|--------|
| | 2011 Q1 | FY 2010 | |
| | N'000 | N'000 | % |
| Total Assets | 23,632,281 | 19,543,997 | 21% |
| Insurance Funds | 4,498,529 | 2,365,584 | 90% |
| Shareholders Funds | 13,039,881 | 12,868,986 | 1% |

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